

RateBoard

RateBoard makes rate benchmarking for trades and services as easy as accessing a web page. You simply create a RateBoard for plumbing, electrical services, shop fit outs, rental equipment etc, map the rates you want to track such as standard hourly rates, call out fees, 24x7 fee, public holidays, then map the skills you need such as: post code coverage, skill maps and mobile plant capabilities. Invite your suppliers to bid and sit back and enjoy national and regional rate benchmarking.

RateBoard is a quick catalogue, it allows suppliers to feed in price and base capability so you have a current

benchmarked view. RateBoard is smart, it comes with a Chat Forum, shared documents for suppliers, and a KPI engine for scheduled rate reviews.

As updates occur, history is tracked and your team is alerted, in addition you can link in our CPI controls and let the system automatically track and control CPI movements negotiated with suppliers.

Fully automated, RateBoard never closes and when new suppliers knock on your door, you don't have to say next year, you say show me now, a single click streams new rate benchmarking data to you in real time.



INTEGRATED DESIGNER



- Customisable controls
- Supplier view only fields
- Supplier edit fields
- ✓ Internal only view fields
- Unlimited fields
- ✓ Map field for evaluation
- Weight individual criteria for benchmarking

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CONTROLS

- ✓ Unlimited RateBoard usage
- Set open / close times
- ✓ Instant alerts to supplier via forum
- Chats logged in forums



PRICE MANAGEMENT

- Link in CPI controls
- ▼ Track any price shift by suppliers
- ✓ Lock supplier to selective items only

TOOL BOX



- **☑** Integrated KPI's with performance targets
- Shared document register
- 3-way chat forum
- ✓ Notes log
- Security controls

CONNECTIVITY TOOLS



- Open users
- No supplier fees
- ✓ No per user fees
- Click in access controls



ONLINE

- Supplier data entry
- ☑ Line items, audit trails on changes



KEY USAGE

Rates management for trades & services

KEY BENEFITS



Buyers

RateBoard is a great benchmarking tool. You have a pool of capable suppliers and you want visibility on their rates. Tenders are too slow, and catalogues don't give you the controls you need.



Suppliers

Suppliers are increasingly looking to influence their position in the market, but reaching buyers is almost impossible from their own websites. Rate Board offers an instant connection with customers. Suppliers can push price advantages directly to the core buy, its free, instantaneous and allows the suppliers to impact the entire market within minutes of pricing stages being developed.







RateBoard uses

- ☑ ITC services
- ✓ FM trades
- Contingent labour
- Plant hire
- Professional services



Custom design

- Buyer sets bid format \$, text, y/n and choices
- Set view only or read write
- Set private fields for supplier access
- Unlimited fields
- Set weight importance to fields
- Customisable commodity groups
- Click in supplier connection



Standards

Links in ISO standards



Access

- ✓ Map user access bid lines
- ✓ Lock user bids for set items
- Shared documents
- Set budgets
- ✓ Set KPI event internal / external
- Set email alerts



Data entry

Supplier data entry



Set Up

- ✓ Set CPI per budget
- ✓ Invite access
- Map view access by supplier



Integrated designer

- Fully customisable
- Text
- Unlimited Qs
- S fields
- ✓ % fields



Reports & Data Mining

Data pivot engine for ad hoc analysis and reporting data filters



Variation Planner

Handles variations



Linkages

- Price books
- ▼ To purchase orders





RateBoard

For a free demo in your office or online,

CALL OR EMAIL US TODAY



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